



# Naval Facilities Engineering Command

## *Update on Upcoming Solicitations and Acquisition Strategies*

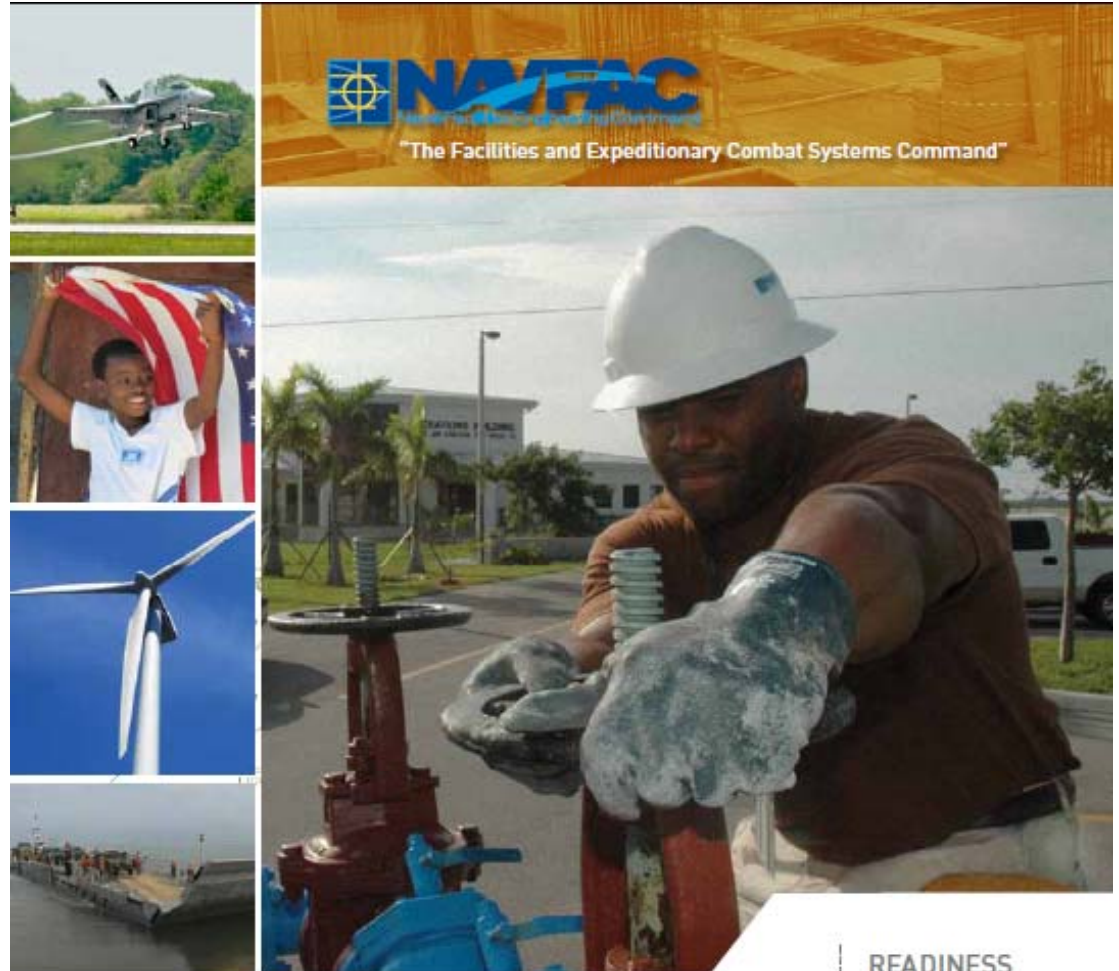
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Resources and Assessments  
Environmental Program Manager  
NAVFAC Southwest**

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# NAVFAC's Mission



NAVFAC is the Systems Command that delivers and maintains quality, sustainable facilities, acquires and manages capabilities for the Navy's expeditionary combat forces, provides contingency engineering response, and enables energy security and *environmental stewardship*.



## STRATEGIC PLAN

2010  
2017

READINESS  
PERFORMANCE  
SUSTAINABILITY

# *Environmental Areas of Responsibility*

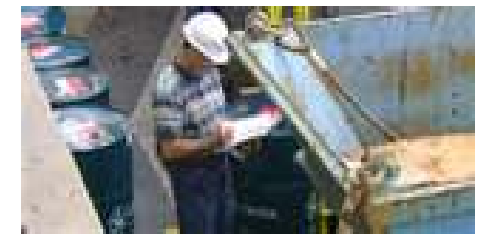


## Environmental Quality Programs:

- Environmental Compliance & Services
- Environmental Planning
- Environmental Assessments & Special Programs
- Natural and Cultural Resources including Marine Biology



## Environmental Restoration Program (Cleanup) Sustainable Solid Waste Management (SW only)



# Regulatory Compliance Context



High number of environmental bills, rules, and permits proposed each year

Regulations, rules, and permits are more stringent than federal requirements requiring extensive and labor-intensive recordkeeping and reporting

Level of regulatory oversight is evidenced by the high number of inspection days, environmental permits, and reporting requirements

Majority of SW Navy and Marine Corps installations are in California

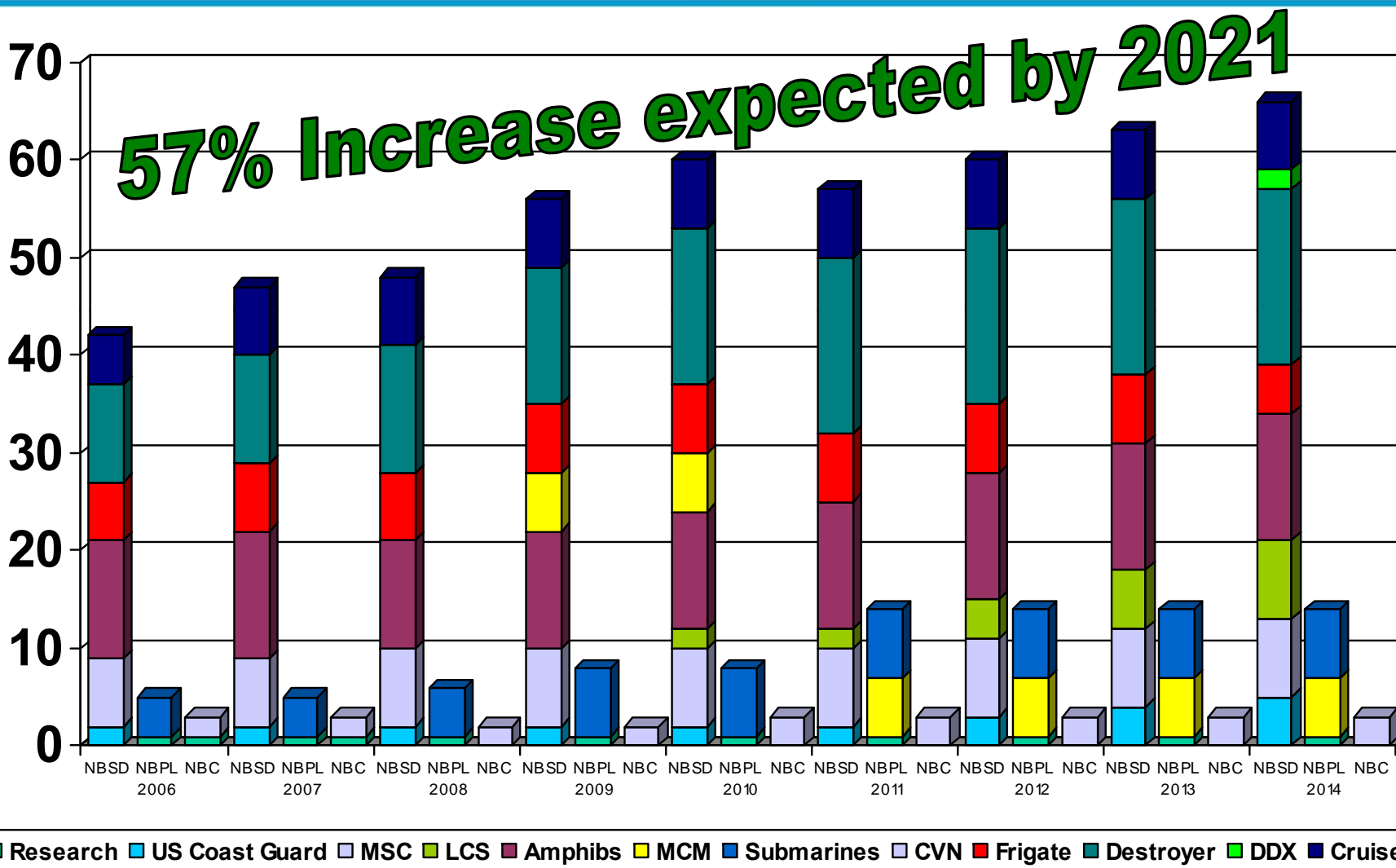


This regulatory context leads to high environmental compliance and conservation costs

California has aggressive, multi-level air, water, and other media regulation agencies, including:

- California Air Resources Board (ARB)
- County Air Pollution Control Districts (APCDs) or Regional Air Quality Management Districts (AQMDs)
- California Water Resources Control Board
- Regional Water Quality Control Boards (9 regional boards in CA)
- Dept of Toxic Substances Control (DTSC)
- California Certified Unified Program Agencies (CUPA) (general county and local agencies)
- California Dept of Public Health
- State Lands Commission
- California Coastal Commission
- California Integrated Waste Management Board

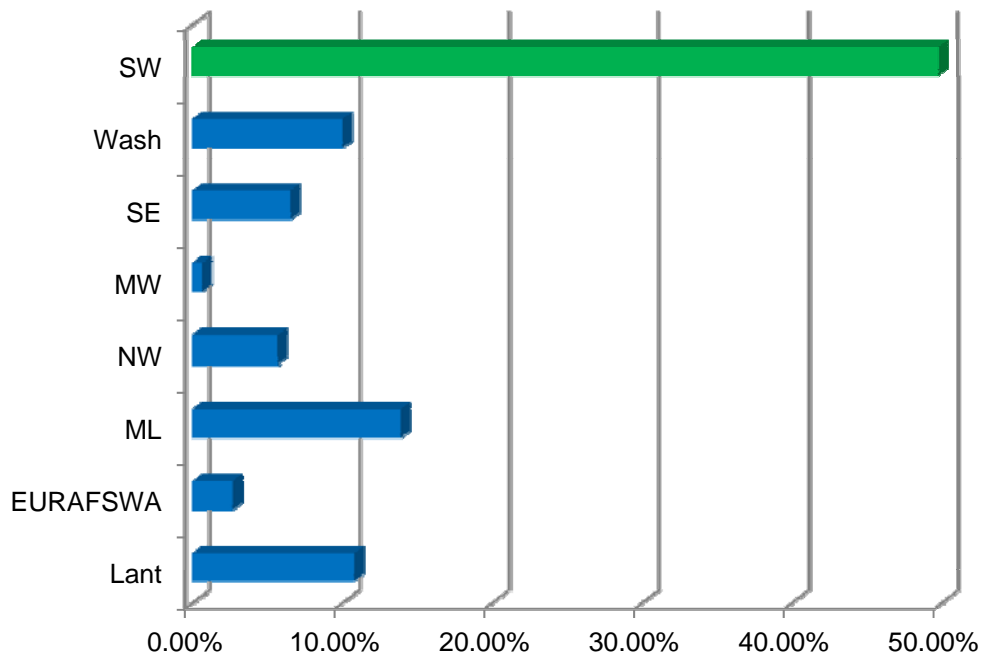
# NRSW Projected Vessel Loading



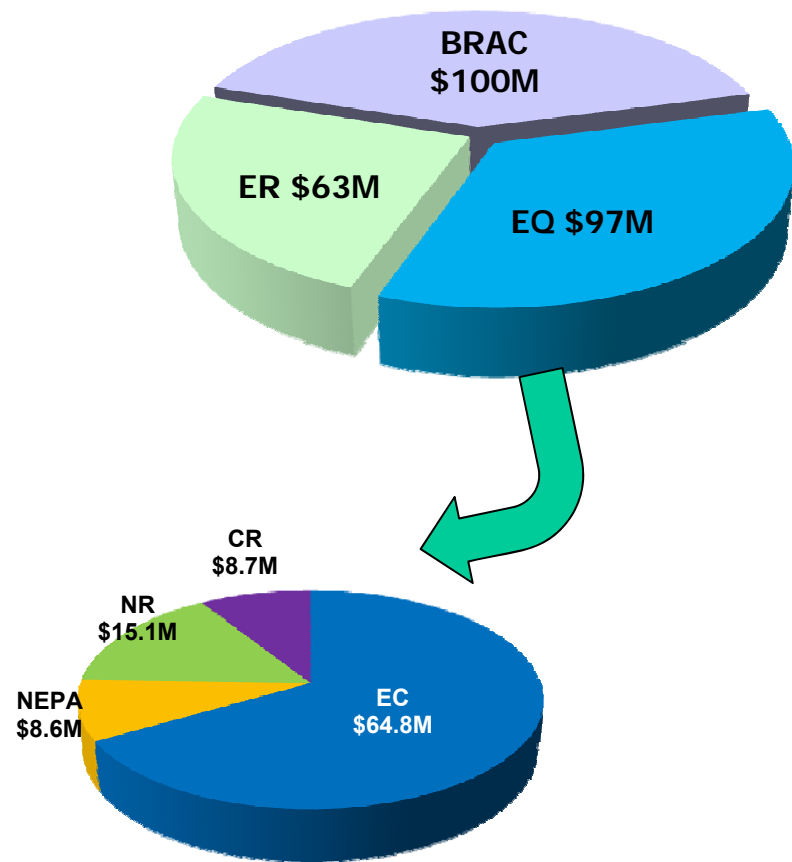
# EVBL FY11 Project Execution Overview



**Total FY11 Project Execution \$260M**



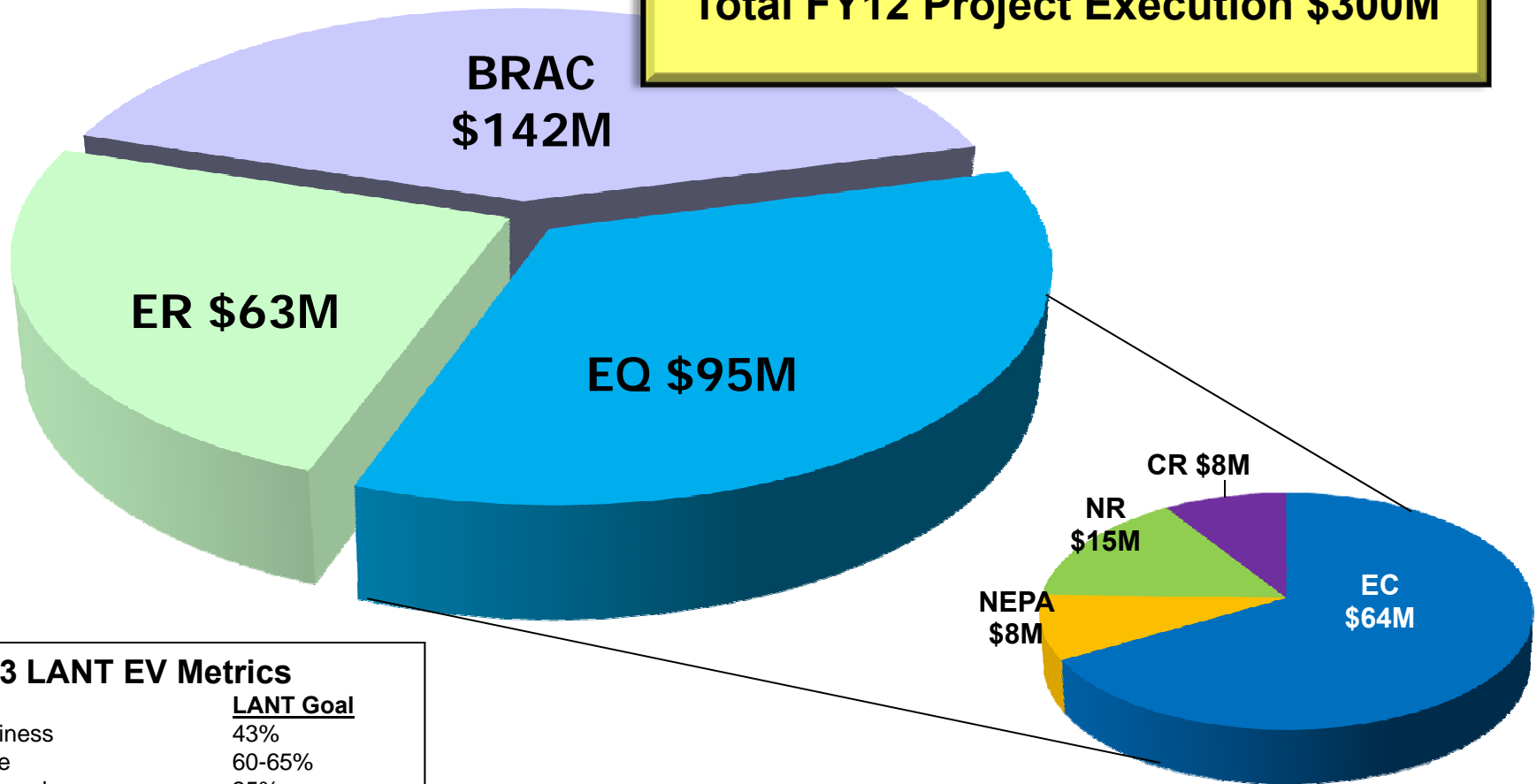
**Southwest EVBL Execution accounts for ~50% of LANT's Total**



# EVBL FY12 Planned Project Execution Overview



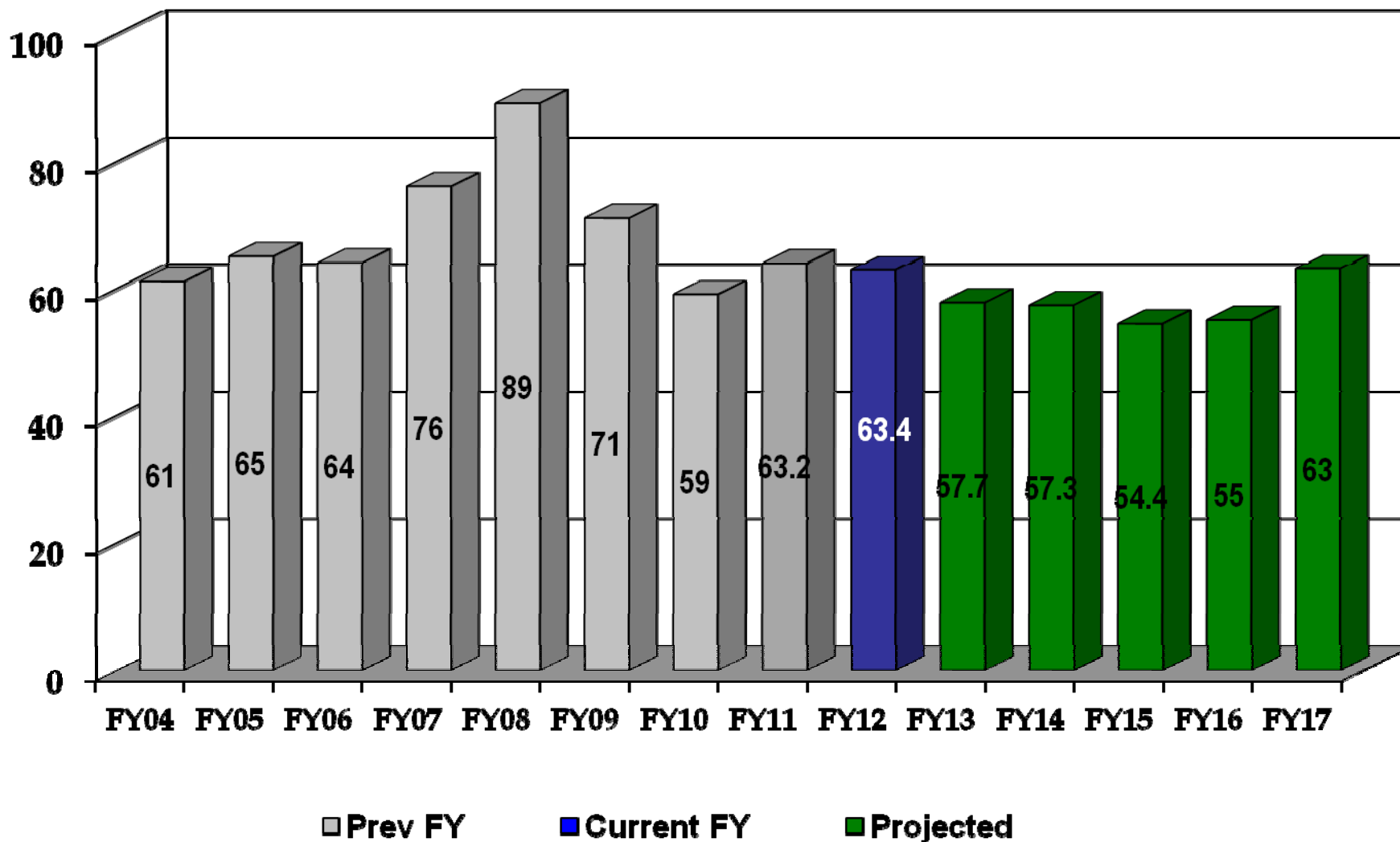
**Total FY12 Project Execution \$300M**



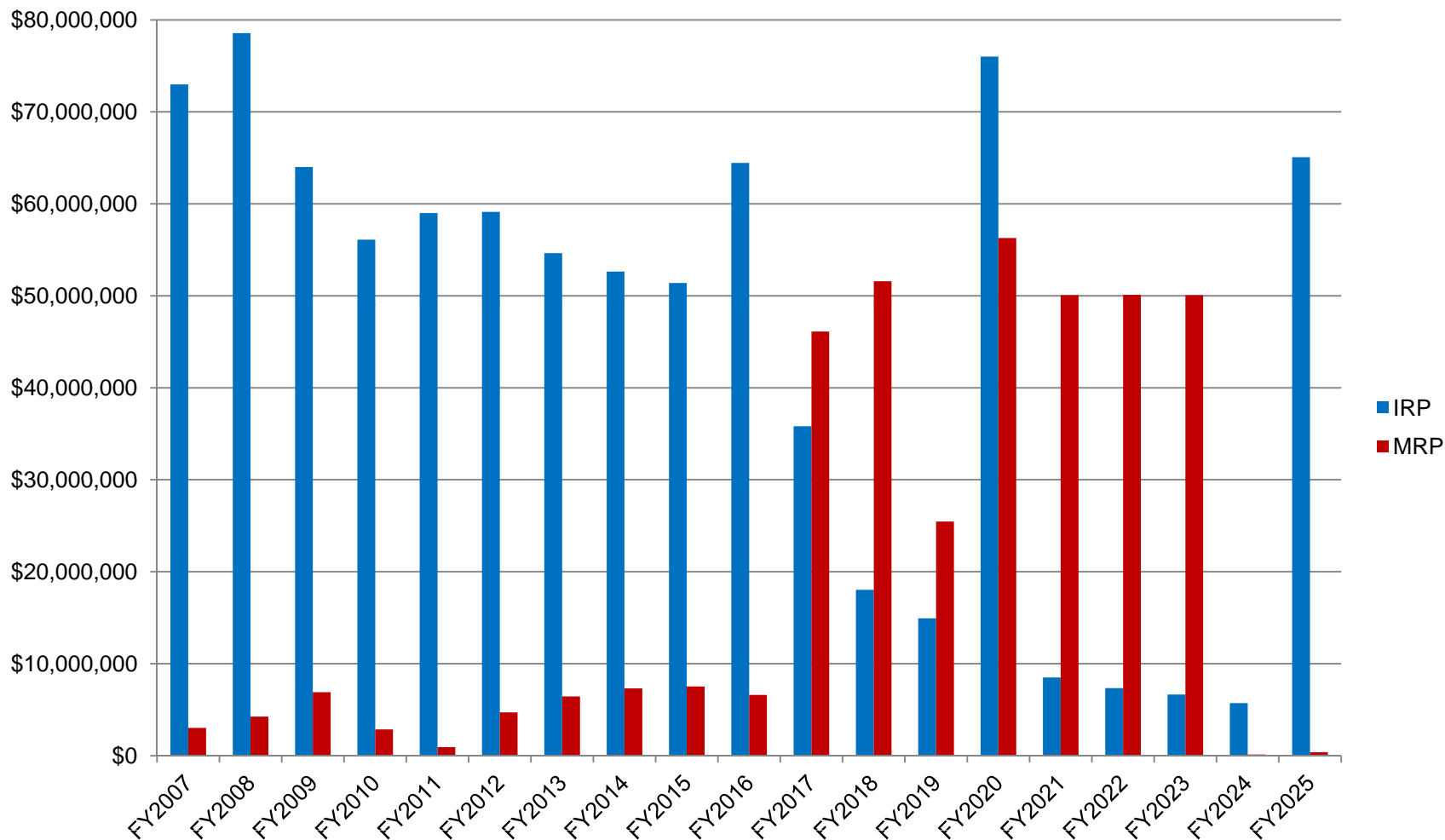
|                   | <u>LANT Goal</u> |
|-------------------|------------------|
| Small Business    | 43%              |
| Fixed Price       | 60-65%           |
| Multiple Award    | 25%              |
| Performance Based | 50%              |

Data contained herein is based on the best available information and is subject to change

# Environmental Restoration, Navy (ER,N) Program (\$M)

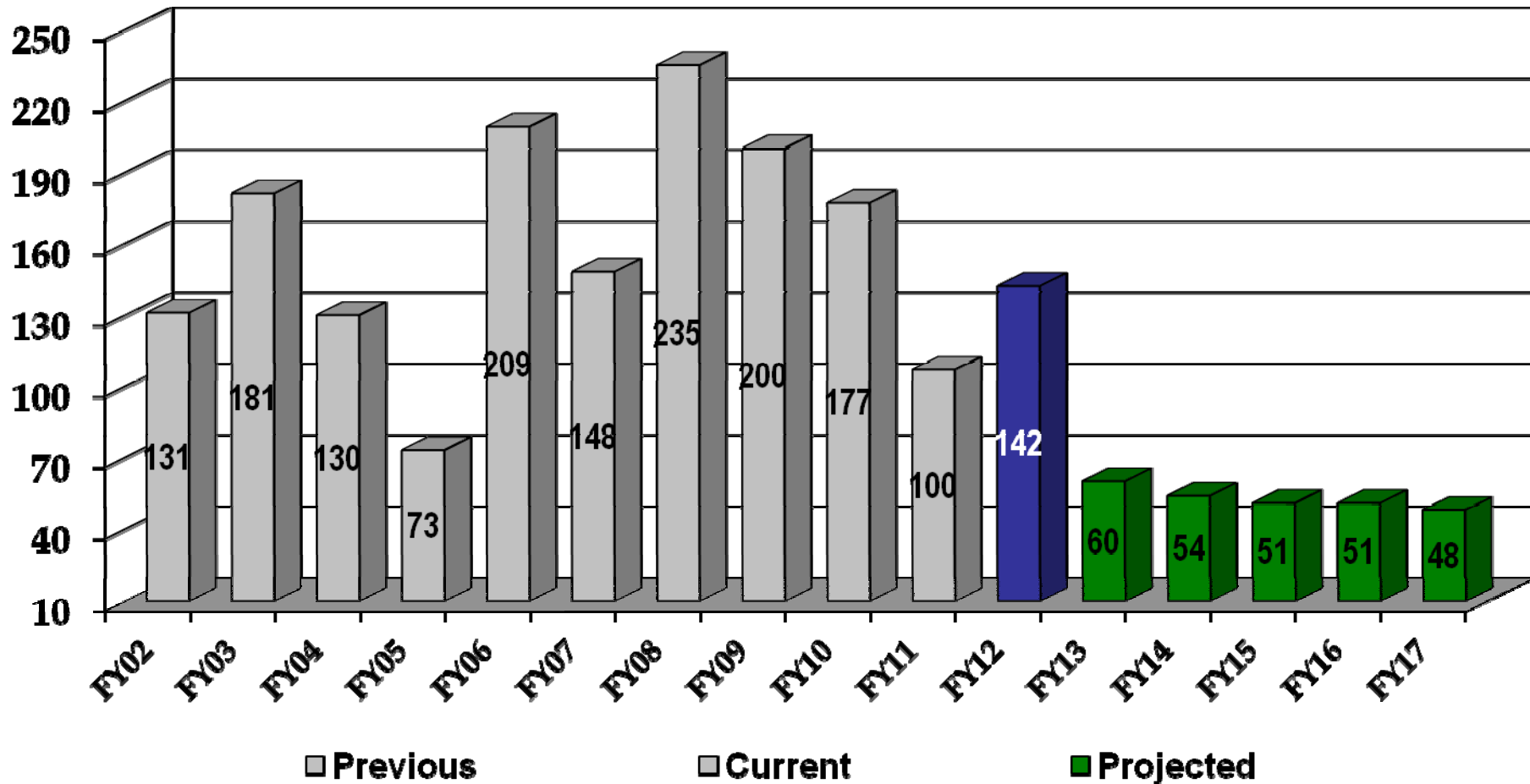


# ER,N Program IRP vs. MRP (\$M)

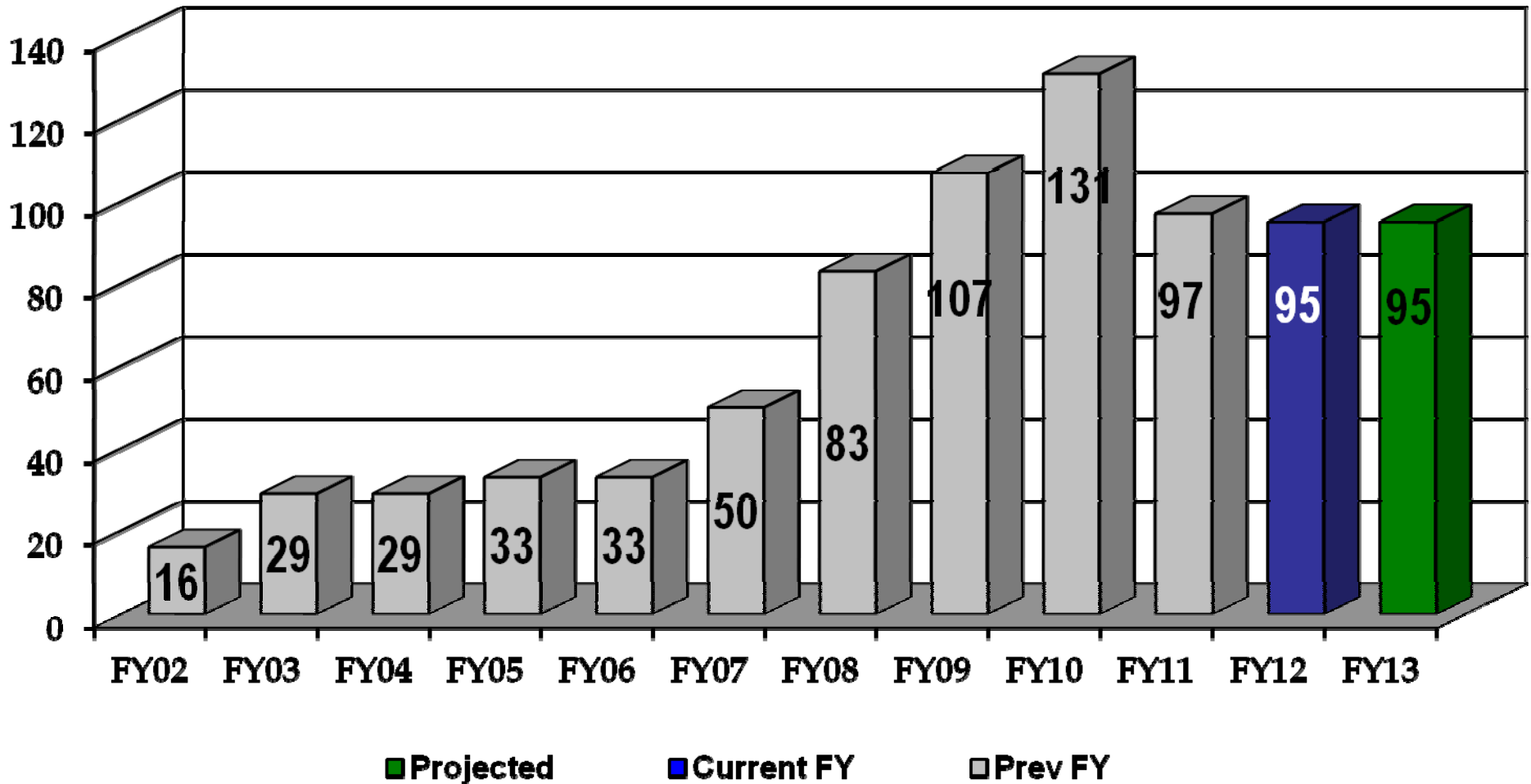


**NOTE: IRP FY25 is a rollup of out years unconstrained**

# BRAC Program Management Office West Program (\$M)



# Environmental Quality Program (\$M)



# Environmental Contract Capacities



| PROGRAM            | FY11<br>Execution | FY12<br>Planned<br>Execution | Current<br>Contract<br>Capacities | FY12-14<br>Planned<br>Solicitations |
|--------------------|-------------------|------------------------------|-----------------------------------|-------------------------------------|
| Restoration        | \$163M            | \$200M                       | \$915M                            | \$827M                              |
| Compliance/<br>ORC | \$64M             | \$60M                        | \$74M                             | \$240M                              |
| NEPA/NCR           | \$33M             | \$30M                        | \$95M                             | \$200M                              |
| <b>TOTALS</b>      | <b>\$260M</b>     | <b>\$290M</b>                | <b>\$1,084M</b>                   | <b>\$1.27B</b>                      |



# Contract Procurement Process



| ACTION  | Duration (calendar days) | RESPONSIBLE PARTY |
|---|--------------------------|-------------------|
| Acquisition Identified                            | 1                        | EV                |
| Draft Basic SOW                                   | 10                       | EV                |
| Draft Seed Project                                | 10                       | EV                |
| Meet w/SBA (Unrestricted/SB) Obtain Approval      | 3-5                      | AQE/09SB          |
| Transmit Sources Sought (SS) Synopsis to NECO/FBO | 1                        | AQE               |
| Receive SS Capabilities Package                   | 14                       | AQE               |
| TEB Board Kick Off Meeting                        | 1                        | SW Team           |
| TEB Board Reviews SS Proposals                    | 10                       | SW Team           |
| TEB Completes SS Report and Recommendations       | 5                        | SW Team           |
| Prepare DD-2579                                   |                          | AQE               |
| DD-2579 Approved                                  | 5                        | AQE/09SB          |
| MOPAS 2 Prepared                                  | 14                       | SW Team           |
| MOPAS 2 Internal Review                           | 5                        | AQE               |
| MOPAS 2 Approval (>\$100M - \$50M)                | 30                       | Ech II            |
| Acquisition Plan Completed                        | 14                       | AQE/SW Team       |
| Acquisition Plan Internal Review                  | 5                        | AQE               |
| Acquisition Plan Approved (up to \$100M)          | 5                        | AQ/CCO            |
| Acquisition Plan Approved (over \$100M)           | 30                       | Ech II            |
| SOW Finalized                                     | 1                        | SW Team           |

| ACTION   | Duration (calendar days) | RESPONSIBLE PARTY |
|--|--------------------------|-------------------|
| Seed Project Finalized                                 | 1                        | SW Team           |
| Source Selection Plan (SSP) Completed                  | 14                       | AQE               |
| SSP Internal Review                                    | 14                       | AQE/Counsel       |
| SSP Approved (over \$100M)                             | 30                       | Ech II            |
| Appoint SSB/TEB/PEB Members                            | 1                        | AQE               |
| Develop RFP  | 15                       | AQE               |
| RFP Review   | 5-10                     | AQE/Counsel       |
| Pre solicitation Notice on NECO/FBO                    | 15                       | AQE               |
| Issue Post RFP Package                                 | 1                        | AQE               |
| Site Visit/Preproposal Conference                      | 1                        | SW Team           |
| Proposals Due (30 Days from issuance of RFP)           | 30                       | AQE               |
| Process/Review Proposals for TEB Kick Off Meeting      | 3-5                      | AQE               |
| TEB/SSB/PEB Kick Off Meeting/Distribution of Proposals | 1                        | SW Team           |
| TEB/SSB/PEB Review of Proposals                        | 45                       | SW Team           |
| TEB/SSB/PEB Reports Complete                           | 15                       | SW Team           |
| Internal Review of Reports                             | 15                       | AQE               |
| Combined SSB Report Complete                           | 15                       | AQE               |
| SSB Report Internal Review                             | 3-5                      | AQE/Counsel       |
| SSB Report Approval (over \$30M)                       | 5-10                     | AQ/CCO            |
| SSA Determination (over \$30M)                         | 5                        | AQ                |

IT CAN TAKE OVER 1 YEAR TO PROCURE A CONTRACT

# Contract Procurement Process



| ACTION                                  | Duration (calendar days) | RESPONSIBLE PARTY |
|---|--------------------------|-------------------|
| Prepare Pre-Business Clearance          | 15                       | AQE               |
| Internal Review of Pre-BCM              | 10                       | AQE/Counsel       |
| Approval of Pre-BCM                     | 10                       | AQE               |
| Prepare Discussion Letters              | 2                        | AQE               |
| Discussions w/ Offerors                 | 15                       | AQE               |
| TEB/SSB/PEB review of revised Proposals | 30                       | SW Team           |
| Final Proposal Revisions (FPR)          | 14                       | AQE               |
| TEB/SSB/PEB review of FPR               | 10                       | SW Team           |
| TEB/SSB/PEB FPR report completed        | 15                       | SW Team           |
| Internal Review of Reports              | 5                        | AQE               |
| Combined revised SSB report complete    | 15                       | AQE               |
| SSB Report Internal Review              | 5                        | AQE               |
| SSB Report Approval (over \$30M)        | 10                       | AQ                |
| SSA Determination (over \$3 M)          | 5                        | AQ                |
| Initiate Financial Capability Audit(s)  | 1                        | AQE               |
| Financial Capability Audit(s) Completed | 90                       | DCAA              |
| OFCCP Clearance                         | 30                       | OFCCP             |
| Post-BCM Completed                      | 15                       | SW Team           |
| Internal Review of Post-BCM             | 5                        | AQE/Counsel       |
| Post-BCM Approval (over \$100M)         | 30                       | Ech II            |

| ACTION                                     | Duration (calendar days) | RESPONSIBLE PARTY |
|--|--------------------------|-------------------|
| O/A to AQE                                 | 5                        | FM/AQE            |
| Send CHINFO clearance (awards over \$5.5M) | 3                        | AQE               |
| Prepare CAR                                | 1                        | AQE               |
| Award Contract                             | 1                        | AQE               |
| Synopsis Award                             | 1                        | AQE               |

IT CAN TAKE OVER 1 YEAR TO PROCURE A CONTRACT

# Recent Acquisition Changes



- **DoD Efficiency Initiatives**
  - **Three year limit on single and multiple award contracts** (Exceptions: BOS, CLEAN/RAC, Ability One)
  - **Competitive TOs over SAP advertised for at least 30 days** (A/E MAC: 14 days)
  - **Negotiations using cost and pricing data for solicitations competed yet yield one offer**
- **Safety Mandatory Stand Alone Eval Factor**
- **3-phase Peer Review for Procurements  $\geq$  \$50M**
- **Source Selection Advisory Council (SSAC) for Procurements  $\geq$  \$100M**

# *Environmental 8(a)/SB Contracts in Place*



## • **Small Business Contracts:**

- A-E Multi-Media - \$40M
- A-E Storm Water - \$15M
- Restoration EMAC - \$100M
- PB Restoration EMAC - \$100M
- Operational Range EMAC - \$100M
- NR Mapping - \$5M
- Habitat Restoration - \$10M
- Marine Habitat - \$10M
- NR Pest Plant Control - \$10M
- SDVOSB EMAC - \$50M

## • **8(a) Contracts:**

- CERCLA/RCRA - \$20M
- RAC-IV - \$20M
- Restoration FRAC (SoCal) - \$3.5M
- Restoration FRAC (NoCal) - \$3.5M
- Restoration EMAC - \$50M
- Restoration FRAC - \$3.5M
- CERCLA Admin Record - \$3.5M

**TOTAL \$544M**

**WE ROUTINELY EXCEED NAVFAC 40% SB GOAL**

# SW EV Procurements Currently Underway



## Environmental Restoration

| Contract Type  | Scope       | Location of Work | Contract Capacity/<br>Duration | Type              | RFP date  | Projected<br>Award Date   |
|--|-------------|------------------|--------------------------------|-------------------|-----------|---------------------------|
| Remedial Action Contract (EMAC)<br>Fixed Price                                 | Restoration | SW AOR           | \$250M/<br>3 yrs               | Unrestricted      | June 2010 | <b>December<br/>2011</b>  |
| Remedial Action Contract (RAC) VI<br>Single Award IDIQ<br>Cost Plus-Award Fee  | Restoration | SW AOR           | \$100M/<br>5 yrs               | Unrestricted      | July 2011 | <b>September<br/>2012</b> |
| Remedial Action Contract (RAC) -<br>Single Award IDIQ<br>Cost Plus - Award Fee | Restoration | SW AOR           | \$100M/<br>5 yrs               | Small<br>Business | June 2011 | <b>September<br/>2012</b> |

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# SW EV Procurements Currently Underway



## Environmental Compliance

| Contract Type   | Scope   | Location of Work | Contract Capacity/<br>Duration | Type           | RFP date  | Projected Award Date      |
|---|---|------------------|--------------------------------|----------------|-----------|---------------------------|
| A-E Compliance<br>Single Award,<br>IDIQ<br>Fixed price    | Multi-Media - support<br>Compliance, IR,<br>RCRA, MMRP and<br>BRAC projects in<br>various media areas | NAVFAC SW AOR    | \$50M/<br>3 yrs                | Small Business | July 2011 | <b>April 2012</b>         |
| A-E Compliance<br>Single Award ,<br>IDIQ<br>Fixed Price   | Storm Water -<br>incidental potable<br>water, wastewater,<br>groundwater, water<br>quality            | NAVFAC - WIDE    | \$30M/<br>3 yrs                | Small Business | June 2011 | <b>September<br/>2012</b> |
| A-E Compliance<br>- Single Award ,<br>IDIQ<br>Fixed Price | Water Quality   | NAVFAC - WIDE    | \$20M/<br>3 yrs                | Small Business | June 2011 | <b>March 2012</b>         |

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# SW EV Procurements Currently Underway



## Natural/Cultural Resources

| Contract Type  | Scope  | Location of Work                                | Contract Capacity/<br>Duration | Type           | RFP date     | Projected Award Date |
|--|--|---|--------------------------------|----------------|--------------|----------------------|
| Natural Resources<br>MASC<br>Fixed Price               | Natural Resources Conservation and Regulatory Compliance | NAVFAC SW AOR, primary focus at MCAGCC 29 Palms | \$10M/<br>3 yrs                | Small Business | July 2011    | <b>June 2012</b>     |
| Cultural Resources<br>MASC<br>Fixed Price              | Cultural Resources Curation and Regulatory Compliance    | NAVFAC SW AOR, primary focus at MCAGCC 29 Palms | \$10M/<br>3 yrs                | Small Business | October 2011 | <b>June 2012</b>     |
| Cultural Resources<br>Curation Services<br>Fixed Price | Cultural Resources Curation and Regulatory Compliance    | NAVFAC SW AOR                                   | \$600K                         | Small Business | August 2011  | <b>March 2012</b>    |

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# SW EV FY12 Planned Procurements



## Environmental Restoration

| Contract Type                                   | Scope       | Location of Work | Contract Capacity/<br>Duration | Type | Projected<br>Synopsis/RFP | Projected<br>Award Date |
|---|-------------|------------------|--------------------------------|------|---------------------------|-------------------------|
| Restoration EMAC                                | Restoration | NAVFAC SW AOR    | \$100M/<br>3 yrs               | SB   | February<br>2012          | December<br>2012        |
| Restoration 8(a)<br>EMAC                        | Restoration | NAVFAC SW AOR    | \$50M/<br>3 yrs                | SB   | February<br>2012          | December<br>2012        |
| 8(a) CERCLA/RCRA<br>Single Award<br>Fixed Price | Restoration | NAVFAC SW AOR    | \$20M/<br>3 yrs                | SB   | February<br>2012          | December<br>2012        |

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# SW EV FY12 Planned Procurements



## NEPA / Natural Resources

| Contract Type                                    | Scope  | Location of Work | Contract Capacity/<br>Duration | Type         | Projected<br>Synopsis/RFP | Projected<br>Award Date |
|--|--|------------------|--------------------------------|--------------|---------------------------|-------------------------|
| NEPA<br>A-E<br>Single Award, IDIQ<br>Fixed Price | NEPA In-Water<br>Coastal   | NAVFAC SW AOR    | \$30M/<br>3 yrs                | Unrestricted | December<br>2011          | September<br>2012       |
| NEPA<br>A-E<br>Single Award, IDIQ<br>Fixed Price | NEPA<br>Infrastructure   | NAVFAC SW AOR    | \$30M/<br>3 yrs                | Unrestricted | September<br>2012         | September<br>2013       |
| Natural Resources<br>MASC<br>Fixed Price         | Natural<br>Resources<br>Conservation and<br>Regulatory<br>Compliance | NAVFAC SW AOR    | \$25M/<br>3 yrs                | Unrestricted | March 2012                | December<br>2012        |

## *More Information*



- **Listing of expected NAVFAC Environmental Contract Opportunities**

- NAVFAC Webpage: [www.navfac.navy.mil](http://www.navfac.navy.mil)

- Environmental

- Contracting Opportunities

- [https://portal.navfac.navy.mil/portal/page/portal/navfac/navfac\\_w\\_w\\_pp/navfac\\_hq\\_pp/navfac\\_env\\_pp/contract%20opportunities/envopportunities%20fy11-13%20092911.pdf](https://portal.navfac.navy.mil/portal/page/portal/navfac/navfac_w_w_pp/navfac_hq_pp/navfac_env_pp/contract%20opportunities/envopportunities%20fy11-13%20092911.pdf)

- **Small Business Program Office webpage:**

- <https://smallbusiness.navfac.navy.mil>

- **Federal Business Opportunities:**

- [www.fedbizopps.gov](http://www.fedbizopps.gov)

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