Society of American Military Engineers
Orange County Post

Business Opportunities Forum

LTC Alex Deraney
Deputy District Commander
Los Angeles District

14 November 2013
AGENDA

• Introduction
• Who We Serve
• Program Overviews
• FY14 Outlook
• Closing Comments
OUR REGION

SOUTH PACIFIC DIVISION MILITARY INSTALLATIONS

By the Numbers:
- 13 Army Installations
- 12 Air Force Bases
- 7 Reserve/National Guard
Our Program Funding & Outlook

<table>
<thead>
<tr>
<th></th>
<th>Civil</th>
<th>IIS</th>
<th>Military</th>
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<tr>
<td>FY10</td>
<td>201,144</td>
<td>286,900</td>
<td>273,900</td>
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<td>FY11</td>
<td>272,500</td>
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<td>FY12</td>
<td>178,300</td>
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<td>FY13</td>
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<td>FY14</td>
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<td>FY15</td>
<td>93,800</td>
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MILITARY

Ft Irwin Hospital

Education Center, Vandenberg AFB, CA

SRM/O&M Installations

F35 Beddown Nellis AFB-Luke AFB

INTERAGENCY AND INTERNATIONAL SUPPORT

CBP Surf Fence, Imperial Beach

BP Patrol Station

Veteran Affairs, Long Beach

Veteran Affairs, San Diego

CIVIL WORKS

Navigation, Ports & Harbors: POLA & POLB

Beach Erosion, San Clemente, CA

Solana, Encinitas, CA

Santa Ana River Mainstem

Ecosystem Restoration, Tres Rios & Los Angeles River

BUILDING STRONG®
### PRIOR YEAR MILITARY PROGRAMS

#### CARRY-OVER TO FY14

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Installation (PM)</th>
<th>Cost ($M)</th>
<th>ADV</th>
<th>B/O</th>
<th>AWD</th>
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<tbody>
<tr>
<td>P-341 T-10 Engine Test Cell</td>
<td>Davis-Monthan AFB (Troy Morris)</td>
<td>1-5</td>
<td>13-Nov-13</td>
<td>9-Dec-13</td>
<td>30-Dec-13</td>
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<td>Explosives Recv/Service Bldg</td>
<td>Ft. Irwin (Randy Elder)</td>
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<td>16-Dec-13</td>
<td>8-Feb-134</td>
<td>30-Mar-14</td>
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<td>RPA Mission Cmplx Phy Protect Sys</td>
<td>Creech AFB (Rob Lewis)</td>
<td>10-25</td>
<td>4-Mar-14</td>
<td>16-Apr-14</td>
<td>1-Jun-14</td>
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<tr>
<td>Parachute Training Facility</td>
<td>AZ (Rob Lewis)</td>
<td>1-5</td>
<td>24-Jun-14</td>
<td>1-Aug-14</td>
<td>20-Sep-14</td>
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<td>Replace 13th St Bridge</td>
<td>Vandenberg AFB (Priscilla Perry)</td>
<td>10-25</td>
<td>3-Jul-14</td>
<td>18-Aug-14</td>
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<td>Visitor's Quarters</td>
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<tr>
<td>Project Description</td>
<td>Installation (PM)</td>
<td>Cost ($M)</td>
<td>ADV</td>
<td>B/O</td>
<td>AWD</td>
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<tr>
<td>Const Add/Field Trng Fac B936-</td>
<td>Luke AFB (Joe Derungs)</td>
<td>1-5</td>
<td>16-Nov-13</td>
<td>14-Jan-14</td>
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<td>Dormitory</td>
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<td>F35 Squadron Ops/Aircraft Maintenance Unit (#3)</td>
<td>Luke AFB (Joe Derung)</td>
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<td>4-Mar-14</td>
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<td>11-Jun-14</td>
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<td>F-35A Add/Alter AME Storage Fac</td>
<td>Nellis AFB (Amanda Collins)</td>
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<td>29-Nov-13</td>
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<td>F-35A Add/Alter Fuel Cell Hangar</td>
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<td>F35A Parts Store</td>
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<td>31-Jan-14</td>
<td>1-May-14</td>
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I&IS Veterans Affairs Projects

LOMA LINDA VA
- Current: 24 on-going Projects - $30.4M
- Expect to determine future work by Jan 2014

GREATER LOS ANGELES VA
- Current: 30 Projects - $69.5M
- Expect to determine future work by Jan 2014
I&IS Veterans Affairs Projects

SAN DIEGO VA
- Current: 14 Projects $31.3 M
- Future Work: 2 Projects $14M
  - Lab Renovation ($6M)
  - Expand Inpatient Facility (Advertised in August)

LONG BEACH VA
- Current: 13 Projects $26.2 M
- Expect to determine future work by Dec 2013 – Jan 2014
Department of Homeland Security

California

El Centro BPS Security upgrade

I-8 Check point

Arizona

Fence Maintenance

FY15 new site tower
site improvements (includes 16 sites and 90 miles of road)
Santa Ana River Canyon (Reach 9)

Reach 9 Phase 5 (Scour)
Scheduled Start Dec 2014
Est Completion Oct 2016

Reach 9 BNSF bridge piers
Scheduled Start Sep 2014
Est Completion Sep 2016

Reach 9 Phase 4 (Scour)
Scheduled Start Sep 2014
Est Completion Nov 2015

Civil Works Contract Opportunities in FY14
Operating in Fiscally Uncertain Environment

January 2014 – Extended Continuing Authority

The longer we wait for funds means greater impacts to project schedules

Potentially impacts our ability to award contracts, causing inefficiencies in planning and ultimately project cost increases

Passage of WRDA bill will authorize new projects and programs, depending on language in the bill

Shut down – Extended Furloughs cause morale and work turmoil
# Other FY14 Contract Opportunities

<table>
<thead>
<tr>
<th>Project</th>
<th>Type</th>
<th>Set Aside</th>
<th>QFY</th>
<th>$M</th>
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<tr>
<td><strong>Civil Works</strong></td>
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<tr>
<td>Survey – Aerial Mapping and Hydrography</td>
<td>RFP</td>
<td>SBSA</td>
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<td>IDIQ AE Civil Design</td>
<td>RFP</td>
<td>UNR</td>
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<tr>
<td>IDIQ AE Civil Design</td>
<td>RFP</td>
<td>SBSA</td>
<td>3</td>
<td>1-5</td>
</tr>
</tbody>
</table>
Doing Business with the Corps

Federal Business Opportunities
www.fbo.gov

Los Angeles District
www.spl.usace.army.mil

Small Business Specialist
Mary Spencer
Mary.E.Spencer@usace.army.mil
Southern California
Area Office
Area Engineer
Harold Hartman, P.E.
(661) 265-7222 x224

San Andreas
Resident Office
Eleanor Encinas, P.E.
(626) 401-4045

Santa Ana Dams
Resident Office
Michael Siu, P.E.
(951) 898-6153

Edwards AFB
Resident Office
John Stephens, PE
(661) 277-9927

Fort Irwin
Resident Office
Ellie Encinas PE(Acting)
(626) 258-7401

San Diego
Resident Office
Julie Martinez, P.E.,
(858) 569-5238

Arizona Nevada
Area Office
Area Engineer
Richard Fontanilla, P.E.
(602) 230-6851

Las Vegas
Resident Office
Rob Caskie
(702) 879-3300

Road Runner
Resident Office
Troy Olson, P.E.
(602) 230-6870

Tucson
Resident Office
Shari Brandt, P.E.
(520) 584-1673
Working With The Corps

- We hire students to help build our bench! [Charles.S.Dwyer@usace.army.mil](mailto:Charles.S.Dwyer@usace.army.mil)
- Currently hiring term positions in support of work at Fort Irwin [Michele.M.Denham@usace.army.mil](mailto:Michele.M.Denham@usace.army.mil)
- We offer opportunities for our Wounded Warriors [Reginald.K.Seabrook@usace.army.mil](mailto:Reginald.K.Seabrook@usace.army.mil)