Briefing Agenda

- US Army Corps of Engineers - Mission, Vision and Priorities
- Los Angeles District Mission and Information
- Engineering Division Mission and Information
- Architect-Engineer Contracting With LA District
- Civil Works Program Missions and Opportunities
- Military Program Missions and Opportunities
- Interagency and International Support Program Missions and Opportunities
- Doing Business with the Corps

Questions

5/29/2014
United States Army Corps of Engineers’ Vision
Engineering solutions for our Nation’s toughest challenges.

USACE Mission
Deliver vital public and military engineering services; partnering in peace and war to strengthen our Nation’s security, energize the economy and reduce risks from disasters.
U.S. Army Corps of Engineers’ Priorities

Support the Warfighter

Transform Civil Works

Reduce Disaster Risks

Prepare for Tomorrow
Los Angeles District Mission

Safeguard the Nation and protect the environment with expert engineering and water resource solutions.

30 Million People Live in SPL’s AOR

**KEY FACTS:**
- 226,000 square miles; 80,000 acres of USACE project properties
- Support to 8 million acres of military installations
- 420 miles of shore line / 14 harbors
- CA ports = 31% US trade; Ports of LA / Long Beach = US No. 1 and 2
- Ports of LA and Long Beach = $100 Billion + in cargo moves through the combined ports and provides 315k jobs (1 of 29 in CA)
- LA Customs = US No. 1 ( $360 BIL annually )
- LA Metro = US No. 1 manufacturer ( employment )
- 3 of 8 Most Populated US cities ( Los Angeles / San Diego / Phoenix )
- LA Metro area is the 2nd largest in U.S./13th largest in the World
- 8 U.S. SEN / 46 U.S. REP / 4 GOV
- California is the world’s 8th largest economy ( > Canada / Spain )
- Critical Habitat / Biodiversity (350± Threatened / Endangered Species)
- ENVIRONMENTAL “EXTREMES” ( in contiguous 48 states ):
  - Hottest and Driest Locations ( Death Valley )
  - Highest Elevation - Mount Whitney (14,494’ above sea level)
  - Lowest Elevation - Bad Water, Death Valley (282’ below sea level )
Command Team
Commander & District Engineer
COL Kimberly Colloton
Deputy District Engineer for Project Management
Mr. Dave Van Dorpe
Deputy Commander
LTC Alex Deraney

Highlights
• LA River Ecosystem Restoration Study
• Santa Ana Watershed Pilot Study
• Santa Ana River Mainstem Flood Risk Reduction Project
• Tres Rios Ecosystem Restoration
• 14 Navigation Projects
• Fort Irwin Water Treatment Plant
• Fort Irwin Hospital Replacement
• Luke Air Force Base F-35 Fighter Facilities
• VA Facilities Renovation
• Customs & Border Patrol
LA District Business Lines

Civil Works: 24% $140M
Interagency & International Support: 11% $65M
Military: 65% $388M

FY14
Major Engineering Division Functions

- Engineering Analysis for Planning Studies
- Preconstruction Engineering and Design
- Engineering During Construction
- Water Control Management
- Dam Safety Program
- Levee Safety Program
- Emergency/Disaster Response
Engineering Division Technical Disciplines

- Civil Engineering
- Structural Engineering
- Coastal Engineering
- Cost Engineering
- Landscape Architecture
- Computer Aided Design and Drafting (CADD)
- Geotechnical Engineering
- Environmental Engineering
- Geology
- Surveying and Mapping
- Hydrologic Engineering
- Hydraulic Engineering
- Geographical Information Systems (GIS)
Major Engineering Division Projects

Flood Control

- Prado Dam, CA
- Santa Maria River, CA
- Seven Oaks Dam, CA
- Murietta Creek, CA
Major Engineering Division Projects

Environmental Restoration

- Tres Rios, AZ
- Rio Salado Oeste, AZ
- Va Shly ay Akimel, AZ
- Santa Paula, CA
Major Engineering Division Projects

Coastal Engineering

Deep-draft Navigation
Small-craft Harbors
Shore Protection
Ecosystem Restoration
US Army Corps of Engineers
Levee Safety Program

- Levee Safety Program implemented 16 November 2007
- Applies to Corps owned levees, Corps levees turned over to Local Sponsors, and non-Federal levees in the RIP Program
- Established Levee Safety Officer and Program Manager positions at HQUSACE, Division and District offices
- Established tiered inspection program for all levees in the portfolio
A-E Contracting is Big Business in USACE!

- About 500 Contracts Per Year
- Over $1 Billion Per Year

Important process in project delivery for the Corps of Engineers
USACE AE Contracting Goals

- Establish AE contracting capacity in all mission areas, to enhance USACE ability to complete projects
- Boost local/regional economy
- Develop partnerships with AE firms
- Support small-business programs
## LA District Existing AE Contracts

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Business Size</th>
<th>Contract Expiration Date</th>
<th>Total Capacity</th>
<th>Type of Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>HDR/CDM Joint Venture</td>
<td>Unrestricted</td>
<td>Aug-14</td>
<td>$9,800,000</td>
<td>Civil Design</td>
</tr>
<tr>
<td>Tetra Tech</td>
<td>Unrestricted</td>
<td>Aug-14</td>
<td>$9,800,000</td>
<td>Civil Design</td>
</tr>
<tr>
<td>WRC</td>
<td>Small</td>
<td>Jan-15</td>
<td>$5,000,000</td>
<td>Civil Design</td>
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<tr>
<td>AMEC Geomatrix</td>
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<td>Jun-15</td>
<td>$9,800,000</td>
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<tr>
<td>URS</td>
<td>Unrestricted</td>
<td>Sep-15</td>
<td>$9,800,000</td>
<td>Geotechnical</td>
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<tr>
<td>Gonzales, Suarez and Associates.</td>
<td>Small-HUBZon</td>
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<td>Hydrology, Hydraulics &amp; Environmental</td>
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<td>Johnson - Frank &amp; Associates, Inc.</td>
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<td>$8,000,000</td>
<td>Survey &amp; Mapping</td>
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<tr>
<td>Diaz-Yourman - Geopentech - Kinnetic</td>
<td>Small</td>
<td>Jul-16</td>
<td>$5,000,000</td>
<td>Geotechnical</td>
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<tr>
<td>Praad - Genterra - Taber LLC</td>
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<tr>
<td>Integrated Environmental Services Inc.</td>
<td>Small</td>
<td>Sep-16</td>
<td>$4,000,000</td>
<td>Geotechnical Lab Services</td>
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</table>

Total $81,000,000
Selection Board Interviews

- Can be Telephone, Video Conference or In Person
- All firms will be interviewed the same way.
- A good interview can and does make a difference.
- Interviews are a demonstration of your knowledge, competence and professionalism.
- Practice the interview with all team members ahead of time.
- Be ready for the selection board’s questions.
- Use charts or slides during in-person interviews.
- Refer to SF 330 charts and graphics during telephone interviews to help you communicate.
What A-E Selection Boards Primarily Look For

- Adequate depth in all disciplines cited in synopsis
- Key personnel have:
  - Degree and registration
  - Pertinent experience
  - Worked on example relevant projects
- Prime and subs have:
  - Relevant recent experience in the required type of work
  - Worked together recently on similar projects
  - Clear roles
- Established quality management program
- Unsatisfactory or excellent past performance
CIVIL WORKS PROGRAM MISSIONS

- Navigation
- Flood Risk Management
- Ecosystem Restoration
- Hydropower
- Water Supply
- Regulatory (Wetlands / US Waters)
- Recreation
- Disaster Preparedness & Response
Civil Works
Project Delivery Process

- **Reconnaissance Phase**
  1-2 years
  $100,000

- **Feasibility Phase**
  3 years
  $3 million

- **Preconstruction Engineering and Design Phase**
  Duration dependant on complexity
  Preliminary design work prior to Construction authorization
  $millions dependent on magnitude of the project

- **Construction Phase**
  Duration dependant on complexity
  $millions
Los Angeles District’s Civil Works Program Projections

FY 10 – 16

<table>
<thead>
<tr>
<th></th>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
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<tr>
<td>GI</td>
<td>$3</td>
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<td>$3</td>
<td>$3</td>
<td>$4</td>
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<td>O&amp;M Navigation</td>
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<td>Total O&amp;M</td>
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<td>$34</td>
<td>$28</td>
<td>$44</td>
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<td>CG (incl CAP)</td>
<td>$19</td>
<td>$38</td>
<td>$43</td>
<td>$19</td>
<td>$58</td>
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<td>$113</td>
<td>$80</td>
<td>$184</td>
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Data as of: 01/01/2014

BUILDING STRONG®
## Civil Works FY14 Opportunities

<table>
<thead>
<tr>
<th>FY14 Forecasted Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Santa Ana River Mainstem, Environmental Mitigation Contract</td>
<td>GSA-Competitive</td>
<td>$500K-1M</td>
<td>3rd Qtr</td>
</tr>
<tr>
<td>AE Services IDIQ – Civil Engineering (Regional Use)</td>
<td>Unrestricted</td>
<td>$5-10M</td>
<td>4th Qtr</td>
</tr>
<tr>
<td>AE Services IDIQ – Civil Engineering (Regional Use)</td>
<td>SBSA</td>
<td>$5-10M</td>
<td>4th Qtr</td>
</tr>
<tr>
<td>Santa Ana River Mainstem, Prison Dike Construction</td>
<td>SBSA</td>
<td>&gt;$10M</td>
<td>4th Qtr</td>
</tr>
<tr>
<td>Rio Salado Phoenix &amp; Tempe, Environmental Restoration</td>
<td>SBSA</td>
<td>$1-5M</td>
<td>4th Qtr</td>
</tr>
<tr>
<td>Los Angeles-Long Beach Harbor, Dredging</td>
<td>SBSA</td>
<td>$5-10M</td>
<td>4th Qtr</td>
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</tbody>
</table>
## Civil Works FY15 Opportunities

<table>
<thead>
<tr>
<th>FY15 Forecasted Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Santa Ana River Mainstem, BNSF Bridge Protection and Pier Nose Extension</td>
<td>Unrestricted</td>
<td>&gt;$10M</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; Qtr</td>
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<tr>
<td>South Perris Well Construction</td>
<td>TBD</td>
<td>$5-10M</td>
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<tr>
<td>Santa Ana River Mainstem, Reach 9 Phase 4 – Bank Protection Soil Cement</td>
<td>SBSA</td>
<td>&gt;$10M</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; Qtr</td>
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</tbody>
</table>
The project re-uses treated wastewater for habitat restoration that traditionally been discharged directly into the Salt River near the 91st Avenue Wastewater Treatment Plant. Flow Regulating Wetlands and Overbank Wetlands provide an additional 450 acres of scarce aquatic and riparian habitat. The basins have filled with water and abundance of wildlife.

The team successfully worked with multiple stakeholders and partners to achieve an outstanding collaborative effort.

Owner: City of Phoenix Water Services Department
Design District: Los Angeles District, U.S. Army Corps of Engineers
Design Firm: Jacobs Engineering Group Inc.
Contractor: Archer-Western Contractors, Ltd.
Los Angeles District Military Program

- Military Construction (Army, Air Force and other DoD Agencies)
- Environment (Formerly Used Defense Sites Program, munitions response, cleanup, and environmental quality support to Army and Air Force active installations.)
- Installation Support (3 Army, 6 Air Force, 1 Air Reserve Base, DLA and Naval support agencies); Operations and Maintenance
Los Angeles District Military Customers

- Fort Irwin NTC Hospital
- F35 Beddown

US Army logo

BUILDING STRONG®
## FY14 Military Contracting Opportunities

<table>
<thead>
<tr>
<th>Prior FY Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Current Status</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fort Irwin – Explosives Receiving/Service Bldg Depot</td>
<td>SB, DBB IFB</td>
<td>$1-5M</td>
<td>AWARDED</td>
<td></td>
</tr>
<tr>
<td>Luke AFB - Construct Addition, Field Training Facility</td>
<td>SB MATOC, DB, RFP</td>
<td>$5-10M</td>
<td>AWARDED</td>
<td></td>
</tr>
<tr>
<td>Nellis AFB - RPA Weapons School</td>
<td>UNR, DB, RFP</td>
<td>$5-10M</td>
<td>Closed 6 Mar 14</td>
<td>3rd Qtr FY 14</td>
</tr>
<tr>
<td>Yuma Proving Ground – Materials Analysis Lab</td>
<td>HUBZONE MATOC, DB, RFP</td>
<td>$1-5M</td>
<td>Closed 18 Mar 14</td>
<td>3rd Qtr FY 14</td>
</tr>
<tr>
<td>Davis Monthan AFB - T-10 Engine Test Cell</td>
<td>HUBZONE DB MATOC, Adapt Build, RFP</td>
<td>$1-5M</td>
<td>Closed In source selection</td>
<td>3rd Qtr FY 14</td>
</tr>
</tbody>
</table>

**UNR** – Unrestricted  **SB** – Small Business  **DB** – Design Build  **DBB** – Design Bid Build  **RFP** – Request For Proposal  **IFB** – Invitation For Bid
## FY14 Military Contracting Opportunities

<table>
<thead>
<tr>
<th>FY14 Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Current Status</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nellis AFB – Add/Alter Fuel Cell Hangar</td>
<td>8a MATOC, DB, RFP</td>
<td>$5-10M</td>
<td>Closed 26 Feb 14</td>
<td>3rd Qtr FY 14</td>
</tr>
<tr>
<td>Nellis AFB – F-35A AME Storage Facility</td>
<td>SB, DB, RFP</td>
<td>$1-5M</td>
<td>Closed 18 Feb 14</td>
<td>3rd Qtr FY 14</td>
</tr>
<tr>
<td>Nellis AFB – F35A Parts Store</td>
<td>8a MATOC, DB, RFP</td>
<td>$5-10M</td>
<td>Closed 24 Feb 14</td>
<td>3rd Qtr FY 14</td>
</tr>
<tr>
<td>Luke AFB – Operations Aircraft Maintenance (Squad 2)</td>
<td>UNR, DBB, RFP</td>
<td>$5-10M</td>
<td>Closed 26 Feb 14</td>
<td>3rd Qtr FY 14</td>
</tr>
</tbody>
</table>

UNR – Unrestricted  SB – Small Business  DB – Design Build  DBB – Design Bid Build  
RFP – Request For Proposal  IFB – Invitation For Bid
<table>
<thead>
<tr>
<th>FY14 Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Current Status</th>
<th>Anticipated Award</th>
</tr>
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<tbody>
<tr>
<td>Creech AFB – Complex Physical Protection System</td>
<td>SB, DBB</td>
<td>$10-15M</td>
<td>Proposals due 18 Apr 14</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Qtr FY 14</td>
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<tr>
<td>Nellis AFB – Dormitory</td>
<td>SB, DBB, RFP</td>
<td>$30-40M</td>
<td>Closed 28 Mar 14</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Qtr FY 14</td>
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<tr>
<td>Unspecified Location – SPC OPS Parachute Facility</td>
<td>SB, DBB, RFP</td>
<td>$5-10M</td>
<td>Solicitation to be Issued May</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr FY 14</td>
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<tr>
<td>Creech AFB – Land Acquisition</td>
<td>SB POCA, DBB, RFP</td>
<td>$500K-1M</td>
<td>Design Phase</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr FY 14</td>
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<tr>
<td>Vandenberg AFB – 13&lt;sup&gt;th&lt;/sup&gt; Street Bridge</td>
<td>UNR, DBB, RFP</td>
<td>$15-20M</td>
<td>Design Phase</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; Qtr FY 15</td>
</tr>
</tbody>
</table>

**Legend:**
- **UNR** – Unrestricted
- **SB** – Small Business
- **DB** – Design Build
- **DBB** – Design Bid Build
- **RFP** – Request For Proposal
- **IFB** – Invitation For Bid
# FY14 Military Contracting Opportunities

<table>
<thead>
<tr>
<th>FY14 Project</th>
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<th>PA Amount</th>
<th>Current Status</th>
<th>Anticipated Award</th>
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</thead>
<tbody>
<tr>
<td>Miramar ARB – Army Reserve Center – <strong>Louisville District</strong></td>
<td>UNR, DB RFP</td>
<td>$15-20M</td>
<td>Closed</td>
<td>4\textsuperscript{th} Qtr FY 14</td>
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<tr>
<td>Tustin ARB – Army Reserve Center-Louisville District</td>
<td>UNR, DB RFP</td>
<td>$20-30M</td>
<td>Advertise 3\textsuperscript{rd} Qtr</td>
<td>4\textsuperscript{th} Qtr FY 14</td>
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<tr>
<td>March ARB –Joint Regional Deployment Processing Cent-Louisville District</td>
<td>UNR, DB RFP</td>
<td>$15-20M</td>
<td>Advertise 3\textsuperscript{rd} Qtr</td>
<td>4\textsuperscript{th} Qtr FY 14</td>
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**UNR** – Unrestricted \hspace{0.5cm} **SB** – Small Business \hspace{0.5cm} **DB** – Design Build \hspace{0.5cm} **DBB** – Design Bid Build

**RFP** – Request For Proposal \hspace{0.5cm} **IFB** – Invitation For Bid
# FY 15 Military Contracting Opportunities

<table>
<thead>
<tr>
<th>FY15 Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Current Issue</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Luke AFB – F35 Aircraft Maintenance Hangar</td>
<td>UNR, DBB, RFP</td>
<td>$15-20M</td>
<td>Design Phase</td>
<td>2(^{nd}) Qtr FY 15</td>
</tr>
<tr>
<td>Davis-Monthan AFB – HC-130J Wash Rack</td>
<td>SB, DB, RFP</td>
<td>$10-15M</td>
<td>Design Phase</td>
<td>2(^{nd}) Qtr FY 15</td>
</tr>
<tr>
<td>Nellis AFB -F35A Weapons School</td>
<td>SB, DB, RFP</td>
<td>$15-20M</td>
<td>Design Phase</td>
<td>3(^{rd}) Qtr FY 15</td>
</tr>
<tr>
<td>Luke AFB – Construct Flight line Fuel stands</td>
<td>UNR, DBB, RFP</td>
<td>$10-15M</td>
<td>Design Phase</td>
<td>3(^{rd}) Qtr FY 15</td>
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<tr>
<td>Nellis AFB – F-22 Flight Simulator Facility</td>
<td>SB, DB, RFP</td>
<td>$10-15M</td>
<td>Design Phase</td>
<td>3(^{rd}) Qtr FY 15</td>
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</tbody>
</table>

**Acronyms:**

- **UNR** – Unrestricted
- **SB** – Small Business
- **DB** – Design Build
- **DBB** – Design Bid Build
- **RFP** – Request For Proposal
- **IFB** – Invitation For Bid
## FY 15 Military Contracting Opportunities

<table>
<thead>
<tr>
<th>FY15 Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Current Issue</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fort Irwin – Unmanned Aerial Vehicle Hangar</td>
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<td>$30-40M</td>
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<td>Davis Monthan AFB – Visitor’s Quarters (NAF)</td>
<td>UNR, DBB, RFP</td>
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</table>

**Abbreviations:**
- UNR – Unrestricted
- SB – Small Business
- DB – Design Build
- DBB – Design Bid Build
- RFP – Request For Proposal
- IFB – Invitation For Bid

BUILDING STRONG®
A Successful MILCON Project

FY 11 Special Operations Forces Free Fall Simulator Facility, Yuma Proving Ground, AZ

PA: $8,959,000  
CWE: $10,921,000  
Contract Amount: $10,225,536  
Contact Award Date: 6/21/2012  
NTP: 8/14/2012  
Completion Date: 1/12/2014  
Contractor: PCC, Yuma AZ

Congratulations Pinkington Construction Company!

- USA-SOCOM highest priority project.
- VWT with supporting mechanical and electrical systems
- Project was extremely underfunded.
- Partnered with customer over a 18 month period to redesign/reduce scope.
- After three rounds of bids, one contractor remained
- Due to construction management, there were no mods and at the end of the project some basic items were added back.
- More energy efficient than the facility at Fort Bragg.

“...impressive facility. It is going to change the way we train our free fall parachutists...”
– BG David G. Fox, Commanding General, John F. Kennedy Special Warfare Center and School at the Dedication Ceremony on Jan 24 2014.
INTERAGENCY & INTERNATIONAL SUPPORT

Border Patrol / Customs and Border Protection
Bureau of Indian Affairs
Bureau of Land Management
Bureau of Prisons
Department of Agriculture
Drug Enforcement Agency
Environmental Protection Agency
Federal Emergency Management Agency
Department of Homeland Security
Food and Drug Administration
International Boundary and Water Commission
Veterans Affairs

CBP Tactical Infrastructure
Vertical Infrastructure (225 miles)
Los Angeles District
II&S Program Projections
FY10 – FY 16

<table>
<thead>
<tr>
<th></th>
<th>FY 10</th>
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<th>FY 13</th>
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<td>$30</td>
<td>$40</td>
<td>$35</td>
</tr>
<tr>
<td>ENV</td>
<td>$2</td>
<td>$6</td>
<td>$14</td>
<td>$10</td>
<td>$11</td>
<td>$5</td>
<td>$5</td>
</tr>
</tbody>
</table>

Dollars ($Millions)
## FY14 VA Contracting Opportunities

<table>
<thead>
<tr>
<th>Location</th>
<th>Description</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long Beach</td>
<td>Parking Lots</td>
<td>DBB POCA</td>
<td>$1-5 M</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
</tr>
<tr>
<td>Long Beach</td>
<td>Boiler</td>
<td>DBB POCA</td>
<td>$1-5 M</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Qtr</td>
</tr>
<tr>
<td>Loma Linda</td>
<td>Card Reader</td>
<td>DBB POCA</td>
<td>$.5 – 1M</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
</tr>
<tr>
<td>Tucson, AZ</td>
<td>Install Ice Facility</td>
<td>DB MATOC</td>
<td>$1 – 5M</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
</tr>
<tr>
<td>Tucson, AZ</td>
<td>Parking Lots</td>
<td>DB POCA</td>
<td>$.5 – 1M</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Qtr</td>
</tr>
<tr>
<td>Tucson, AZ</td>
<td>Gunite Wash</td>
<td>DBB MATOC</td>
<td>$.5 – 1M</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
</tr>
</tbody>
</table>
## FY 14-15 Environmental Opportunities

<table>
<thead>
<tr>
<th>FY14-15 Forecast</th>
<th>Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pemaco</td>
<td>Maywood, CA</td>
<td>MESA (Oneida Total)</td>
<td>$1-5M</td>
<td>1ST Qtr FY 15</td>
</tr>
<tr>
<td>NASA CERCLA, O&amp;M</td>
<td>Pasadena, CA</td>
<td>MESA (Tidewater, Inc)</td>
<td>$1-5M</td>
<td>1ST Qtr FY15</td>
</tr>
<tr>
<td>NASA CERCLA,</td>
<td>Well Pasadena, CA</td>
<td>MESA (Tidewater, Inc)</td>
<td>$1-5M</td>
<td>2ND Qtr FY 15</td>
</tr>
<tr>
<td>Operating</td>
<td>(one or both)</td>
<td>MESA (CH2M Hill)</td>
<td>$25-100k</td>
<td>1ST Qtr FY 14</td>
</tr>
<tr>
<td>Industries, Inc</td>
<td>Monterey Park, CA</td>
<td>MESA (CH2M Hill)</td>
<td>$25-100k</td>
<td>2ND Qtr FY15</td>
</tr>
<tr>
<td>Operating</td>
<td>Monterey Park, CA</td>
<td>MESA (CH2M Hill)</td>
<td>$25-100k</td>
<td>2ND Qtr FY15</td>
</tr>
<tr>
<td>Sulphur Bank</td>
<td>Clear Lake, CA</td>
<td>MESA (E2 Consulting)</td>
<td>$.5-1M</td>
<td>3RD Qtr FY14</td>
</tr>
</tbody>
</table>

### FY 14 - 15 Forecast

- **Pemaco**
  - Maywood, CA
  - MESA (Oneida Total)
  - PA Amount: $1-5M
  - Anticipated Award: 1ST Qtr FY 15

- **NASA CERCLA, O&M**
  - Pasadena, CA
  - MESA (Tidewater, Inc)
  - PA Amount: $1-5M
  - Anticipated Award: 1ST Qtr FY15

- **NASA CERCLA, Well**
  - Pasadena, CA
  - MESA (Tidewater, Inc)
  - PA Amount: $1-5M
  - Anticipated Award: 2ND Qtr FY 15

- **Operating Industries, Inc**
  - Monterey Park, CA
  - MESA (CH2M Hill)
  - PA Amount: $25-100k
  - Anticipated Award: 1ST Qtr FY 14

- **Operating Industries, Inc**
  - Monterey Park, CA
  - MESA (CH2M Hill)
  - PA Amount: $25-100k
  - Anticipated Award: 2ND Qtr FY15

- **Sulphur Bank**
  - Clear Lake, CA
  - MESA (E2 Consulting)
  - PA Amount: $.5-1M
  - Anticipated Award: 3RD Qtr FY14
## FY 14-18 Department of Homeland Security /Customs Border Patrol & ICE Opportunities

<table>
<thead>
<tr>
<th>FY15-17 Forecast Project</th>
<th>Acquisition Strategy</th>
<th>PA Amount</th>
<th>Anticipated Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Design and Construct Command and Control Facilities, Yuma, AZ and Casa Grande, AZ (Primarily Electrical and Mechanical work)</td>
<td>8(a)DB MATOC</td>
<td>$1-5M</td>
<td>2nd Qtr FY 15</td>
</tr>
<tr>
<td>I-8 Checkpoint (Covered Checkpoint on I8)</td>
<td>8 (a)DBB RFP</td>
<td>$1-5M</td>
<td>1st Qtr FY15</td>
</tr>
<tr>
<td>Site Improvement for IFT (Integrated Fixed Tower) Ajo and Casa Grande, AZ (Civil site development of 16 tower sites and 70 miles of road)</td>
<td>DBB RFP or IFB</td>
<td>$20-30M</td>
<td>FY 16</td>
</tr>
<tr>
<td>Brownfields CA Border Patrol Station (New BPS Station)</td>
<td>TBD</td>
<td>$40-60M</td>
<td>FY 17</td>
</tr>
</tbody>
</table>
Command and Control center Renovation of the various Border Patrol Stations (Nogales, AJO, Sonita, Naco, and Dougles)

Successful II&S Project

Contract Award Amount: $9,989,687
Current Contract Amount: $10,538,967.54
Contact Award Date: 8/09/2012
NTP: 8/28/2012
Completion Date: 6/12/2014
Contractor: RKJ Construction

The contractor has completed or is in the process of completing the renovations of the Border Patrol Stations. The renovations will enable the stations to receive and process information from the RVSS (Remote Video Surveillance System) and IFT (Integrated Fixed Towers) Tower systems.
Design-Build Multiple Award Task Order Contract (D-B MATOC)

**Purpose:**
To support Civil, Military, IIS, for horizontal and vertical construction within SPD (5 groupings)

**Proposed size and shape:**
Five Year Period of Performance, FY 15 – FY20
$499 Million Total Contract Capacity
Five Pools (UNR, SB, 8(a), SDVOB, Hub Zone)

**Anticipated Award:**
4th Qtr 2015
DOING BUSINESS WITH THE CORPS

- EP 715-1-4, COMPETING FOR ARCHITECT-ENGINEER CONTRACTS WITH THE U.S. ARMY CORPS OF ENGINEERS
  http://140.194.76.129/publications/eng-pamphlets/ep715-1-4/toc.htm

- EP 715-1-7 ARCHITECT-ENGINEER CONTRACTING
  http://140.194.76.129/publications/eng-pamphlets/ep715-1-7/toc.htm

- STANDARD FORM 330:  http://www.gsa.gov/portal/forms/type/SF

- WHERE IN FEDERAL CONTRACTING: Federal contracting regulations, information, newsletters, business opportunities, and small business information  http://www.wifcon.com/
DOING BUSINESS WITH THE CORPS

Federal Business Opportunities
www.fbo.gov

Los Angeles District
www.spl.usace.army.mil

Small Business Specialist
Mary Spencer
Mary.E.Spencer@usace.army.mil
DOING BUSINESS WITH THE CORPS

• We appreciate working with you!
• We value our relationships with our AE partners!
• We realize that our processes are sometimes challenging!
• We want you to succeed!
• Honest and open communication are important!
• Together we will deliver a great product!
• Thanks for being a member of our team!
THANK YOU!